

Leadership vs. Management: What's the Difference?

Leadership and management are related and yet distinct disciplines. Every leader needs management skills and every manager needs leadership skills. But the leadership-to-management ratio varies by position. What's yours?

Here are 23 dimensional differences between the two disciplines. Review the differences and then ask yourself: "What leadership-to-management ratio does my current role require?" Then ask, "Where are my gaps and how can I close them?"

LEADER

vs.

MANAGER

1. Create
2. Tomorrow
3. Long Term
4. Goals
5. Strategic
6. Ideas
7. Explore
8. Change
9. Disturb
10. Questions
11. People
12. Broad
13. Persuade
14. Inspire
15. Systems
16. Commitment
17. Why
18. Context
19. Innovate
20. Concepts
21. Higher Risk
22. Emotional
23. Meaning

1. Duplicate
2. Today
3. Short Term
4. Plans
5. Tactical
6. Facts
7. Produce
8. Maintain
9. Preserve
10. Answers
11. Things
12. Deep
13. Control
14. Instruct
15. Details
16. Compliance
17. What
18. Content
19. Execute
20. Rules
21. Lower Risk
22. Rational
23. Mechanics

Note #17